Cherry Hill Mortgage Investment Corporation Announces Third Quarter 2020 Results

November 9, 2020

FARMINGDALE, N.J.--(BUSINESS WIRE)--Nov. 9, 2020-- Cherry Hill Mortgage Investment Corporation (NYSE: CHMI) ("Cherry Hill" or the "Company") today reported results for the third quarter 2020.

Third Quarter 2020 Highlights

- GAAP net loss applicable to common stockholders of $3.2 million, or $0.19 per share
- Core earnings attributable to common stockholders of $8.2 million, or $0.48 per share
- Common book value per share of $11.74 at September 30, 2020
- Declared regular common dividend of $0.27 per share, annualized common dividend yield at market close was 11.0% at November 6, 2020
- Aggregate portfolio leverage stood at 4.6x at September 30, 2020
- As of September 30, the Company had unrestricted cash of approximately $95 million

"We generated core earnings that exceeded our dividend again this quarter while maintaining a strong balance sheet going into year end," said Jay Lown, President and Chief Executive Officer of Cherry Hill Mortgage Investment Corporation. "We believe we are well positioned to navigate the current environment and to deliver compelling returns to shareholders."

Operating Results

Cherry Hill reported GAAP net loss applicable to common stockholders for the third quarter of 2020 of $3.2 million, or $0.19 per basic and diluted weighted average common share outstanding. The reported GAAP net loss was determined based primarily on the following: $10.0 million of net interest income, $9.1 million of net servicing income, a net realized gain of $6.7 million on RMBS, a net realized loss of $7.8 million on derivatives, a net realized loss on acquired assets of $0.1 million, a net unrealized gain of $3.7 million on derivatives, a net unrealized loss of $21.0 million on Servicing Related Assets, and general and administrative expenses and management fees paid to Cherry Hill's external manager in the aggregate amount of $3.5 million.

Core earnings attributable to common stockholders for the third quarter of 2020 were $8.2 million, or $0.48 per basic and diluted weighted average common share outstanding. For a reconciliation of GAAP net loss to non-GAAP core earnings, please refer to the reconciliation table accompanying this release.

	Three Months Ended September 30,	
	2020	2019
	(unaudited)	(unaudited)
Income		
Interest income	$ 10,001	$ 19,383
Interest expense	(18)	12,635
Net interest income	10,019	6,748
Servicing fee income	14,365	18,687
Servicing costs	5,266	4,102
Net servicing income	9,099	14,585
Other income (loss)		
Realized gain on RMBS, available-for-sale, net	6,722	275
Realized gain (loss) on derivatives, net	(7,841)	12,627
Realized gain (loss) on acquired assets, net	(95)	54
Unrealized gain (loss) on derivatives, net	3,702	(2,133)
Unrealized loss on investments in Servicing Related Assets	(20,972)	(37,514)
Total Income (Loss)	**634**	**(5,358)**
Expenses		
General and administrative expense	1,503	1,194
Management fee to affiliate	1,989	2,042
Total Expenses	**3,492**	**3,236**
Loss Before Income Taxes	**(2,858)**	**(8,594)**
Benefit from corporate business taxes	(2,116)	(4,285)
Net Loss	**(742)**	**(4,309)**
Net loss allocated to noncontrolling interests in Operating Partnership	10	65
Dividends on preferred stock	2,459	2,459
Net Loss Applicable to Common Stockholders	**$ (3,191)**	**$ (6,703)**
Net Loss Per Share of Common Stock		

Basic	$ (0.19)	$ (0.40)
Diluted	$ (0.19)	$ (0.40)
Weighted Average Number of Shares of Common Stock Outstanding		
Basic	17,054,634	16,883,816
Diluted	17,076,858	16,896,605

Dollar amounts in thousands, except per share amounts. Certain prior period amounts have been reclassified to conform to current period presentation.

Net unrealized loss on the Company's RMBS portfolio for the third quarter 2020 was approximately $2.1 million.

	Three Months Ended September 30,	
	2020	2019
	(unaudited)	(unaudited)
Net Loss	$ (742)	$ (4,309)
Other comprehensive income (loss):		
Net unrealized gain on RMBS	4,612	15,826
Reclassification of net realized loss on RMBS included in earnings	(6,722)	(275)
Other comprehensive income (loss)	(2,110)	15,551
Comprehensive income (loss)	**$ (2,852)**	**$ 11,242**
Comprehensive income (loss) attributable to noncontrolling interests in Operating Partnership	(49)	181
Dividends on preferred stock	2,459	2,459
Comprehensive income (loss) attributable to common stockholders	$ (5,262)	$ 8,602

Dollar amounts in thousands. Certain prior period amounts have been reclassified to conform to current period presentation.

Portfolio Highlights for the Quarter Ended September 30, 2020

The Company realized servicing fee income of $14.4 million, interest income of $10.0 million and other loss of $18.5 million, primarily related to unrealized losses on investments in Servicing Related Assets, as well as realized losses in derivatives, and partially offset by realized gains on RMBS and unrealized gains on derivatives. The unpaid principal balance for the MSR portfolio stood at $22.1 billion as of September 30, 2020 and the carrying value of the MSR portfolio ended the quarter at $162.6 million. Net interest spread for the RMBS portfolio stood at 2.23% and the debt-to-equity ratio on the aggregate portfolio ended the quarter at 4.6x.

The RMBS portfolio had a book value of approximately $1.4 billion and a carrying value of approximately $1.5 billion at quarter-end September 30, 2020. The portfolio had a weighted average coupon of 3.30% and weighted average maturity of 28 years.

In order to mitigate duration risk and interest rate risk associated with the Company's RMBS and MSRs, Cherry Hill used interest rate swaps, swaptions, TBAs and Treasury futures. At quarter end September 30, 2020, the Company held interest rate swaps with a notional amount of $1.5 billion, swaptions with a notional amount of $75.0 million, TBAs with a notional amount of $162.6 million and Treasury futures with a notional amount of $207.5 million.

As of September 30, 2020, Cherry Hill's GAAP book value was $11.74 per diluted share, net of the third quarter dividend.

Dividends

On September 17, 2020, the Board of Directors declared a quarterly dividend of $0.27 per share of common stock for the third quarter of 2020. The dividend was paid in cash on October 27, 2020 to common stockholders of record as of the close of business on September 30, 2020. Additionally, the Board of Directors declared a dividend of $0.5125 per share on the Company's 8.20% Series A Cumulative Redeemable Preferred Stock and $0.515625 per share on the Company's 8.250% Series B Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock for the third quarter of 2020. The dividends were paid in cash on October 15, 2020 to Series A and B Preferred stockholders of record as of the close of business on September 30, 2020.

Core Earnings

Core earnings is a non-GAAP financial measure and is currently defined by the Company as GAAP net income (loss), excluding realized gain (loss) on RMBS, realized and unrealized gain (loss) on investments in MSRs (net of any estimated MSR amortization), realized and unrealized gain (loss) on derivatives and realized (gain) loss on acquired assets. Core earnings is adjusted to exclude outstanding LTIP-OP Units in our Operating Partnership and dividends paid on preferred stock. MSR amortization refers to the portion of the change in fair value of the MSRs that is primarily due to the realization of cashflows or runoff and includes an adjustment for any gain or loss on the capital used to purchase the MSR. Additionally, core earnings excludes any tax (benefit) expense on realized and unrealized gain (loss) on MSRs. Core earnings are provided for purposes of potential comparability to other issuers that invest in residential mortgage-related assets. The Company believes providing investors with core earnings, in addition to related GAAP financial measures, may provide investors some insight into the Company's ongoing operational performance. However, the concept of core earnings does have significant limitations, including the exclusion of realized and unrealized gains (losses), and given the apparent lack of a consistent methodology among issuers for defining core earnings, it may not be comparable to similarly-titled measures of other issuers, which define core earnings differently from the Company and each other. As a result, core earnings should not be considered a substitute for the Company's GAAP net income (loss) or as a measure of the Company's liquidity.

The following table provides a reconciliation of net income (loss) to core earnings for the three months ended September 30, 2020 and 2019:

	Three Months Ended September 30,	
	2020	2019
	(unaudited)	(unaudited)
Net Loss	$ (742)	$ (4,309)
Realized gain on RMBS, net	(6,722)	(275)
Realized loss (gain) on derivatives, net	7,841	(12,627)
Realized loss (gain) on acquired assets, net	95	(54)
Unrealized loss (gain) on derivatives, net	(3,702)	2,133
Unrealized loss on investments in MSRs, net of estimated MSR amortization	15,091	29,105
Tax expense on realized and unrealized gain on MSRs	(1,017)	(4,364)
Total core earnings:	$ 10,844	$ 9,609
Core earnings attributable to noncontrolling interests in Operating Partnership	(198)	(153)
Dividends on preferred stock	2,459	2,459
Core Earnings Attributable to Common Stockholders	**$ 8,187**	**$ 6,997**
Core Earnings Attributable to Common Stockholders, per Diluted Share	**$ 0.48**	**$ 0.41**
GAAP Net Loss Per Share of Common Stock, per Diluted Share	**$ (0.19)**	**$ (0.40)**

Dollar amounts in thousands, except per share amounts. Certain prior period amounts have been reclassified to conform to current period presentation.

Additional Information

Additional information regarding Cherry Hill's financial condition and results of operations can be found in its Quarterly Report on Form 10-Q for the quarter ended September 30, 2020 filed with the Securities and Exchange Commission on November 9, 2020. In addition, an investor presentation with supplemental information regarding Cherry Hill, its business and its financial condition as of September 30, 2020 and its results of operations for the third quarter 2020 has been posted to the Investor Relations section of Cherry Hill's website, www.chmireit.com. Cherry Hill will discuss the investor presentation on the conference call referenced below.

Webcast and Conference Call

The Company's management will host a conference call today at 5:00 P.M. Eastern Time. A copy of this earnings release and the investor presentation referenced above will be posted to the Investor Relations section of Cherry Hill's website, www.chmireit.com. All interested parties are welcome to participate on the live call. A simultaneous webcast of the conference call will be available to the public on a listen-only basis at www.chmireit.com. Please allow extra time prior to the call to visit the site and download any necessary software required to listen to the webcast.

The conference call may be accessed by dialing 1-877-407-9716 (from within the U.S.) or 1-201-493-6779 (from outside of the U.S.) ten minutes prior to the scheduled start of the call; please reference "Cherry Hill Third Quarter 2020 Earnings Call."

A telephonic replay of the conference call will also be available two hours following the completion of the call through 11:59 P.M. Eastern Time on December 9, 2020 by dialing 1-844-512-2921 (from within the U.S.) or 1-412-317-6671 (from outside of the U.S.); please enter replay pin number "13711607."

About Cherry Hill Mortgage Investment Corporation

Cherry Hill Mortgage Investment Corporation is a real estate finance company that acquires, invests in and manages residential mortgage assets in the United States. For additional information, visit www.chmireit.com.

Forward-Looking Statements

This press release contains forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws, including, among others, statements relating to the Company's long-term growth opportunities and strategies, expand its market opportunities and create its own Excess MSRs and its ability to generate sustainable and attractive risk-adjusted returns for stockholders. These forward looking statements are based upon the Company's present expectations, but these statements are not guaranteed to occur. For a description of factors that may cause the Company's actual results or performance to differ from its forward-looking statements, please review the information under the heading "Risk Factors" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2019, and other documents filed by the Company with the Securities and Exchange Commission.

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